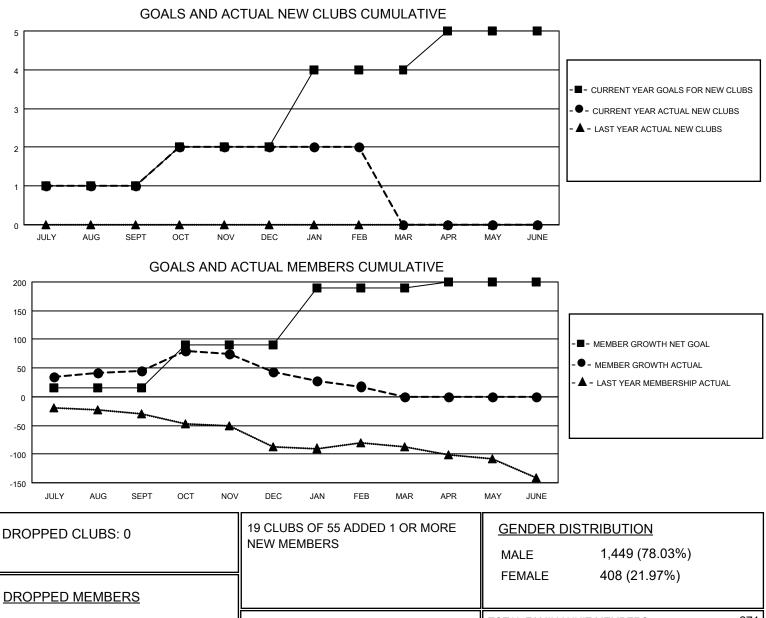
MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION CALIFORNIA

District 4 A1

Results as of: 2/28/2021

| Clubs | | | | Members | | | |
|-----------------------|---------------|-----------|---------------|-----------------------|------------------------|-------------------------|--|
| RESULTS FOR 2020-2021 | | | | RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER | BER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 1 | 1 | 0 | JULY/AUG/SEPT | 15 | 89 | 41 |
| OCT/NOV/DEC | 1 | 1 | 0 | OCT/NOV/DEC | 75 | 63 | 64 |
| JAN/FEB/MAR | 2 | 0 | 0 | JAN/FEB/MAR | 100 | 19 | 37 |
| APR/MAY/JUNE | 1 | 0 | 0 | APR/MAY/JUNE | 10 | 0 | 0 |



| DROPPED MEMBERS | | | | |
|-----------------|-----|---------------------------|-----------------------------|-----|
| DECEASED | 12 | CLICK HERE FOR CUMULATIVE | TOTAL FAMILY UNIT MEMBERS 2 | 271 |
| CLUB CANCELLED | 0 | MEMBERSHIP DATA | | 100 |
| OTHER | 130 | | FAMILY MEMBERS PAYING HALF | 138 |
| TOTAL | 142 | | | |

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